## SURUGA bank, Ltd.

#### Consolidated financial results for the nine months ended December 31, 2021

<under Japanese GAAP>

Stock exchange listings: Tokyo (code: 8358)

URL: <a href="https://www.surugabank.co.jp">https://www.surugabank.co.jp</a>

Representative: Kosuke Saga, President

(Amounts and percentages are rounded down to the nearest million yen and first decimal places, respectively.)

1. Consolidated financial results for the nine months ended December 31, 2021

(1) Consolidated operating results

(% represents the change from the same period in the previous fiscal year)

|                   | Ordinary income |        | Ordinary pro    | ofit   | Profit attributa to owners of pa |        |
|-------------------|-----------------|--------|-----------------|--------|----------------------------------|--------|
| Nine months ended | Millions of yen | %      | Millions of yen | %      | Millions of yen                  |        |
| December 31, 2021 | 69,226          | (8.3)  | 13,951          | (13.0) | 9,584                            | 1.7    |
| December 31, 2020 | 75,520          | (17.4) | 16,040          | (44.5) | 9,416                            | (51.5) |

(Note) Comprehensive income: (a) Nine months ended December 31, 2021: ¥ 10,348 million [(9.9) %]

(b) Nine months ended December 31, 2020: ¥ 11,489 million [(24.1) %]

|                   | Earnings per share | Earnings per share (diluted) |
|-------------------|--------------------|------------------------------|
| Nine months ended | yen                | yen                          |
| December 31, 2021 | 41.36              | -                            |
| December 31, 2020 | 40.65              | -                            |

(Note) Earnings per share for the nine months ended December 31, 2020 and 2021 are not provided because there are no potentially dilutive shares.

#### (2) Consolidated financial position

|                   | Total assets    | Total net assets | Net assets ratio |
|-------------------|-----------------|------------------|------------------|
| As of             | Millions of yen | Millions of yen  | %                |
| December 31, 2021 | 3,615,185       | 294,921          | 8.1              |
| March 31, 2021    | 3,550,415       | 285,770          | 8.0              |

(Reference) Shareholders' equity: (a) As of December 31, 2021: \(\frac{1}{2}\)294,824 million; (b) As of March 31, 2021: \(\frac{1}{2}\)285,665 million

(Note) Net assets ratio = (Total net assets - Non-controlling interests) / Total assets  $\times$  100

This ratio is not calculated based on the "Capital Adequacy Ratio Notification".

#### 2. Dividends on common stock

|                                  | Dividends per share |                 |                 |          |       |  |
|----------------------------------|---------------------|-----------------|-----------------|----------|-------|--|
|                                  | 1 <sup>st</sup>     | $2^{\text{nd}}$ | 3 <sup>rd</sup> | Fiscal   | Total |  |
|                                  | quarter-end         | quarter-end     | quarter-end     | year-end | Total |  |
| Fiscal year                      | yen                 | yen             | yen             | yen      | yen   |  |
| ended March 31, 2021             | -                   | 0.00            | -               | 5.00     | 5.00  |  |
| ending March 31, 2022            | -                   | 0.00            | -               |          |       |  |
| ending March 31, 2022 (forecast) |                     |                 |                 | 5.00     | 5.00  |  |

(Note) Revision of dividend forecast from the latest announcement: No

#### 3. Consolidated earnings forecast for the fiscal year ending March 31, 2022

(% represents the change from the previous fiscal year)

|                    | Ordinary inc    | come   | Ordinary profit |        | Ordinary profit Profit attributable to owners of parent |        | Earnings per share |
|--------------------|-----------------|--------|-----------------|--------|---------------------------------------------------------|--------|--------------------|
| Fiscal year ending | Millions of yen | %      | Millions of yen | %      | Millions of yen                                         | %      | yen                |
| March 31, 2022     | 87,000          | (12.8) | 8,000           | (65.3) | 7,000                                                   | (67.3) | 30.21              |

(Note) Revision of earnings forecast from the latest announcement: No

#### \*Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries that caused changes in the scope of consolidation): No
- (2) Adoption of any particular accounting methods for quarterly consolidated financial statements: Yes

Note: For details, please refer to page 6 of the appendix "2. Consolidated financial statements and notes, (3) Notes regarding consolidated financial statements, (Adoption of any particular accounting methods for quarterly consolidated financial statements)".

- (3) Changes in accounting policies, changes in accounting estimates and restatements
  - (A) Changes in accounting policies due to revision of accounting standards: Yes
  - (B) Changes in accounting policies due to reasons other than (A): No
  - (C) Changes in accounting estimates: Yes
  - (D) Restatements: No

(4) Number of issued shares (common stock)

| (A) Number of issued shares (including treasury shares): | As of Dec. 31, 2021                | 232,139,248 shares | As of Mar. 31, 2021                | 232,139,248 shares |
|----------------------------------------------------------|------------------------------------|--------------------|------------------------------------|--------------------|
| (B) Number of treasury shares:                           | As of Dec. 31, 2021                | 404,015 shares     | As of Mar. 31, 2021                | 490,315 shares     |
| (C) Average number of shares:                            | Nine months ended<br>Dec. 31, 2021 | 231,687,731 shares | Nine months ended<br>Dec. 31, 2020 | 231,649,630 shares |

(Note1) This report is outside the scope of the external auditor's quarterly review procedure.

(Note2) Explanation on appropriate use of forecast and other special items

The performance forecasts and other forward-looking statements in this report are based on information currently available to the company and on certain assumptions deemed to be reasonable, and are not intended to guarantee future performance. Actual performance may differ materially depending on various factors.

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#### 1. Qualitative information on financial results

#### (1) Details of operating results

As for the consolidated operating results for the nine months ended December 31, 2021, ordinary income decreased by ¥6.294 billion year-on-year to ¥69.226 billion. This was mainly due to a decline in interest income reflecting the drop in interest on loans and bills discounted. Meanwhile, ordinary expenses decreased by ¥4.205 billion year-on-year to ¥55.275 billion. This was mainly due to a fall in provision for loan losses.

As a result, ordinary profit decreased by \(\frac{\pma}{2}\).089 billion year-on-year to \(\frac{\pma}{13.951}\) billion. Profit attributable to owners of parent increased by \(\frac{\pma}{0}\).168 billion year-on-year to \(\frac{\pma}{9}\).584 billion.

#### (2) Details of financial position

As for the consolidated major account balances as of December 31, 2021, loans and bills discounted came in at ¥2,226.288 billion, down by ¥93.272 billion from March 31, 2021. This was mainly due to a decrease (¥137.723 billion) in consumer loans (non-consolidated).

Securities amounted to ¥444.877 billion, rose by ¥177.531 billion from March 31, 2021.

Deposits amounted to ¥3,294.520 billion, rose by ¥48.580 billion from March 31, 2021, mainly due to an increase (¥59.559 billion) in individual deposits.

### (3) Details of forecast information, including earnings forecast

The earnings forecast for the fiscal year ending March 31, 2022 remains unchanged from that announced on May 14, 2021.

#### Consolidated

(Billions of yen)

|                        | Fiscal year ending March 31, 2022 |
|------------------------|-----------------------------------|
| Ordinary income        | 87.0                              |
| Ordinary profit        | 8.0                               |
| Profit attributable to | 7.0                               |
| owners of parent       | 7.0                               |

#### Non-consolidated

(Billions of yen)

|                           | (Billions of Jen)  |
|---------------------------|--------------------|
|                           | Fiscal year ending |
|                           | March 31, 2022     |
| Ordinary income           | 78.0               |
| Core net operating profit | 23.0               |
| Net operating profit      | 23.0               |
| Ordinary profit           | 7.0                |
| Net income                | 6.0                |
| Actual credit costs       | 16.0               |

(Note) The performance forecasts and other forward-looking statements in this report are based on information currently available to the company and on certain assumptions deemed to be reasonable, and are not intended to guarantee future performance. Actual performance may differ materially depending on various factors.

## 2. Consolidated financial statements and notes

## (1) Consolidated balance sheets

| ( | Mil  | llions | of v | ven`     |
|---|------|--------|------|----------|
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|                                                          |                     | (Willions of yell)  |
|----------------------------------------------------------|---------------------|---------------------|
|                                                          | As of Mar. 31, 2021 | As of Dec. 31, 2021 |
| Assets                                                   |                     |                     |
| Cash and due from banks                                  | 953,932             | 919,681             |
| Call loans and bills bought                              | 19,000              | -                   |
| Monetary claims bought                                   | -                   | 29,954              |
| Trading securities                                       | 103                 | 92                  |
| Money held in trust                                      | 99                  | 99                  |
| Securities                                               | 267,346             | 444,877             |
| Loans and bills discounted                               | 2,319,560           | 2,226,288           |
| Foreign exchanges                                        | 3,324               | 2,957               |
| Lease receivables and investment assets                  | 5,507               | 5,016               |
| Other assets                                             | 49,084              | 49,482              |
| Property, plant and equipment                            | 34,689              | 35,473              |
| Intangible assets                                        | 20,439              | 18,877              |
| Net defined benefit asset                                | 22,442              | 23,082              |
| Deferred tax assets                                      | 11,331              | 11,029              |
| Customers' liabilities for acceptances and guarantees    | 1,565               | 1,679               |
| Allowance for loan losses                                | (158,011)           | (153,405)           |
| Total assets                                             | 3,550,415           | 3,615,185           |
| Liabilities                                              |                     |                     |
| Deposits                                                 | 3,245,940           | 3,294,520           |
| Foreign exchanges                                        | 5                   | 13                  |
| Other liabilities                                        | 14,754              | 22,178              |
| Provision for bonuses                                    | 492                 | 17                  |
| Provision for bonuses for directors (and other officers) | 41                  | -                   |
| Net defined benefit liability                            | 272                 | 284                 |
| Provision for share-based compensation                   | 183                 | 210                 |
| Provision for reimbursement of deposits                  | 305                 | 219                 |
| Provision for contingent loss                            | 89                  | 89                  |
| Deferred tax liabilities                                 | 994                 | 1,050               |
| Acceptances and guarantees                               | 1,565               | 1,679               |
| Total liabilities                                        | 3,264,644           | 3,320,264           |
| Net assets                                               |                     |                     |
| Share capital                                            | 30,043              | 30,043              |
| Capital surplus                                          | 2,045               | 1,976               |
| Retained earnings                                        | 238,863             | 247,220             |
| Treasury shares                                          | (561)               | (462)               |
| Total shareholders' equity                               | 270,391             | 278,778             |
| Valuation difference on available-for-sale securities    | 8,954               | 10,554              |
| Deferred gains or losses on hedges                       | (20)                | (17)                |
| Remeasurements of defined benefit plans                  | 6,341               | 5,508               |
| Total accumulated other comprehensive income             | 15,274              | 16,046              |
| Non-controlling interests                                | 104                 | 96                  |
| Total net assets                                         | 285,770             | 294,921             |
| Total liabilities and net assets                         | 3,550,415           | 3,615,185           |
| 1 our mathered and not abbots                            |                     | 5,015,105           |

# (2) Consolidated statements of income and Consolidated statements of comprehensive income Consolidated statements of income

|                                                  |                                         | (Willions of yell)                      |
|--------------------------------------------------|-----------------------------------------|-----------------------------------------|
|                                                  | For the nine months ended Dec. 31, 2020 | For the nine months ended Dec. 31, 2021 |
| 0.1                                              | <u> </u>                                | ·                                       |
| Ordinary income                                  | 75,520                                  | 69,226                                  |
| Interest income                                  | 63,221                                  | 56,408                                  |
| Interest on loans and discounts                  | 61,849                                  | 54,714                                  |
| Interest and dividends on securities             | 752                                     | 1,012                                   |
| Fees and commissions                             | 6,497                                   | 5,887                                   |
| Other ordinary income                            | 3,133                                   | 2,773                                   |
| Other income                                     | 2,667                                   | 4,156                                   |
| Ordinary expenses                                | 59,480                                  | 55,275                                  |
| Interest expenses                                | 1,181                                   | 1,133                                   |
| Interest on deposits                             | 1,117                                   | 1,115                                   |
| Fees and commissions payments                    | 8,889                                   | 8,942                                   |
| Other ordinary expenses                          | 2,468                                   | 2,187                                   |
| General and administrative expenses              | 32,975                                  | 30,945                                  |
| Other expenses                                   | 13,965                                  | 12,066                                  |
| Ordinary profit                                  | 16,040                                  | 13,951                                  |
| Extraordinary income                             | 364                                     | 3                                       |
| Gain on disposal of non-current assets           | 364                                     | 3                                       |
| Extraordinary losses                             | 691                                     | 1,378                                   |
| Loss on disposal of non-current assets           | 390                                     | 789                                     |
| Impairment losses                                | 300                                     | 588                                     |
| Profit before income taxes                       | 15,713                                  | 12,576                                  |
| Income taxes                                     | 6,303                                   | 2,999                                   |
| Profit                                           | 9,409                                   | 9,577                                   |
| Profit attributable to non-controlling interests | (7)                                     | (7)                                     |
| Profit attributable to owners of parent          | 9,416                                   | 9,584                                   |
| I                                                |                                         | ,                                       |

## Consolidated statements of comprehensive income

|                                                                |                                         | (====================================== |
|----------------------------------------------------------------|-----------------------------------------|-----------------------------------------|
|                                                                | For the nine months ended Dec. 31, 2020 | For the nine months ended Dec. 31, 2021 |
| Profit                                                         | 9,409                                   | 9,577                                   |
| Other comprehensive income                                     |                                         |                                         |
| Net unrealized gains(losses) on available-for-salesecurities   | 2,141                                   | 1,600                                   |
| Deferred gains(losses) on hedges                               | (10)                                    | 3                                       |
| Remeasurements of defined benefit plans, net of tax            | (50)                                    | (832)                                   |
| Total other comprehensive income                               | 2,080                                   | 771                                     |
| Comprehensive income                                           | 11,489                                  | 10,348                                  |
| (Breakdown)                                                    |                                         |                                         |
| Comprehensive income attributable to owners of parent          | 11,497                                  | 10,356                                  |
| Comprehensive income attributable to non-controlling interests | (7)                                     | (7)                                     |

#### (3) Notes regarding consolidated financial statements

(Notes on going-concern assumption)

Not applicable.

(Notes for material changes in shareholders' equity)

Not applicable.

## (Adoption of any particular accounting methods for quarterly consolidated financial statements)

(Calculation of income taxes)

Income taxes reported by the company and its subsidiaries are calculated by multiplying income before income taxes for the nine months ended December 31, 2021 with the reasonably estimated effective tax rate after applying tax effect accounting to income before income taxes for the fiscal year ending March 31, 2022, including the current third quarter.

In addition, in the case that calculating income taxes using the estimated effective tax rate significantly lack rationality, income taxes are calculated by using the statutory effective tax rate.

#### (Changes in accounting policies)

(Application of Accounting Standard for Revenue Recognition)

The "Accounting Standard for Revenue Recognition" (Accounting Standards Board of Japan (ASBJ) Statement No.29, March 31, 2020) was adopted from the beginning of the first quarter of the current fiscal year and recognized revenue when control of promised products or services is transferred to customers in an amount that is expected to be received in exchange for those products or services.

The bank follows the transitional treatment stipulated in the provisions of Paragraph 84 of the Accounting Standard for Revenue Recognition. The cumulative effect of the retrospective application, assuming the new accounting policy had been applied to periods prior to the beginning of the first quarter of this year, was added to or reduced from the beginning balance of retained earnings of the first quarter of this fiscal year.

There was minimal impact on the quarterly consolidated financial statements.

#### (Application of Accounting Standard for Fair Value Measurement)

The "Accounting Standard for Fair Value Measurement" (ASBJ Statement No.30, July 4, 2019) was adopted from the beginning of the first quarter of the current fiscal year. In addition, in accordance with the transitional treatment stipulated in Paragraph 19 of the Accounting Standard for Fair Value Measurement and Paragraph 44-2 of the Accounting Standard for Financial Instruments(ASBJ Statement No.10,July 4, 2019), the Bank decided to adopt a new accounting standard stipulated by the Accounting Standard for Fair Value Measurement in the future. There was no impact on the quarterly consolidated financial statements.

#### (Changes in accounting estimates)

Previously, the bank had set the amortization period of actuarial gains and losses in accounting for retirement benefits to 13 years. However, because the average remaining service life of employees was reduced, the amortization period has been revised to 12 years since the first quarter of this fiscal year.

There was minimal impact on the quarterly consolidated financial statements.

#### (Additional information)

With regard to financial estimates that relate to impact from the coronavirus pandemic of the current consolidated fiscal year, and assumptions that were used for these estimates, there have been no material changes from the information listed in the (Additional information) section of the securities report of the previous consolidated fiscal year.

As such assumptions have a high level of uncertainty, if circumstances concerning the spread of the coronavirus pandemic and its impact on the economy varied from the original assumptions, financial results could be impacted from the fiscal year ending March, 2022.

# Financial Results for the nine months ended December 31, 2021 - Supplementary Information -

#### (1) Operating results for the nine months ended December 31, 2021 (Non-consolidated)

(Millions of yen)

|                                                 |                   |                   |           | (Millions of yell) |
|-------------------------------------------------|-------------------|-------------------|-----------|--------------------|
|                                                 | Nine months ended | Nine months ended | Change    |                    |
|                                                 | Dec. 31, 2021     | Dec. 31, 2020     | Change    | FY3/2021           |
|                                                 | (a)               | (b)               | (a) - (b) |                    |
| Gross operating profit                          | 48,919            | 54,809            | (5,890)   | 72,535             |
| Net interest income                             | 52,153            | 57,475            | (5,322)   | 75,806             |
| Net fees and commissions                        | (3,645)           | (3,176)           | (469)     | (4,367)            |
| Net other operating income                      | 411               | 509               | (98)      | 1,097              |
| (Gains (losses) on bonds)                       | ( 379             | 485               | (106)     | 1,057)             |
| Core gross operating profit (Note1)             | 48,540            | 54,324            | (5,784)   | 71,478             |
| Expenses                                        | 29,862            | 30,598            | (736)     | 40,337             |
| Personnel expenses                              | 10,749            | 11,167            | (418)     | 14,868             |
| Non-personnel expenses                          | 16,379            | 17,002            | (623)     | 22,601             |
| Core net operating profit (Note2)               | 18,678            | 23,725            | (5,047)   | 31,140             |
| Excluding gains (losses) on                     | 10.670            | 22.725            | (5.047)   | 21 140             |
| Cancellation of investment trusts               | 18,678            | 23,725            | (5,047)   | 31,140             |
| Actual net operating profit (Note3)             | 19,057            | 24,210            | (5,153)   | 32,197             |
| Provision for general allowance for             | (18,660)          | (26,544)          | 7,884     | (17,933)           |
| loan losses                                     | , , ,             | ` ` `             | 7,004     |                    |
| Net operating profit                            | 37,718            | 50,755            | (13,037)  | 50,131             |
| Non-recurring gains (losses)                    | (24,096)          | (37,097)          | 13,001    | (30,148)           |
| Gains (losses) on stocks                        | (22)              | (0)               | (22)      | 69                 |
| Ordinary profit                                 | 13,622            | 13,658            | (36)      | 19,982             |
| Extraordinary gains (losses)                    | (1,305)           | (292)             | (1,013)   | (296)              |
| Income before income taxes                      | 12,317            | 13,366            | (1,049)   | 19,686             |
| Income taxes (Note4)                            | 2,894             | 5,774             | (2,880)   | 744                |
| Net income                                      | 9,422             | 7,592             | 1,830     | 18,941             |
|                                                 |                   | ·                 |           | (Millions of yen)  |
| Net credit costs (Note5)                        | 10,277            | 12,424            | (2,147)   | 14,246             |
| Provision for general allowance for loan losses | (18,660)          | (26,544)          | 7,884     | (17,933)           |
| Disposal of non-performing loans                | 28,938            | 38,969            | (10,031)  | 32,179             |
| Recoveries of written-off claims                | 3,664             | 1,508             | 2,156     | 1,957              |
| Actual credit costs (Note6)                     | 6,613             | 10,916            | (4,303)   | 12,288             |
| ` ′                                             | •                 |                   |           |                    |

(Note1) Core gross operating profit = Gross operating profit - Gains (losses) on bonds

(Note2) Core net operating profit = Net operating profit + Provision for general allowance for loan losses

- Gains (losses) on bonds

(Note3) Actual net operating profit = Net operating profit + Provision for general allowance for loan losses

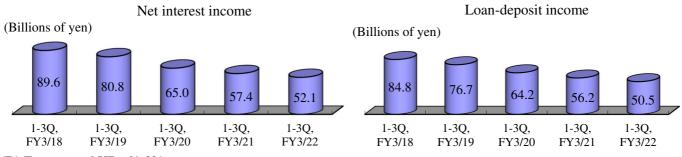
(Note4) The amount of Income taxes for the fiscal year ended March 31, 2021 is that of Total income taxes.

(Note5) Net credit costs = Provision for general allowance for loan losses + Disposal of non-performing loans

(Note6) Actual credit costs = Net credit costs - Recoveries of written-off claims.

#### (A) Gross operating profit: ¥48.9 billion

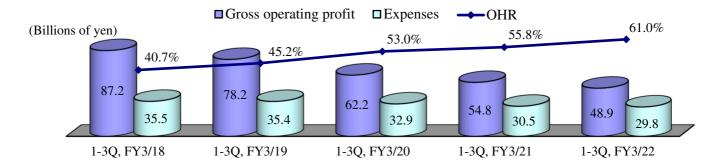
- •Net interest income decreased by ¥5.3 billion year-on-year, mainly due to a decrease in interest on loans and bills discounted.
- ·Loan-deposit income decreased by ¥5.7 billion year-on-year.
- ·Gross operating profit decreased by ¥5.8 billion year-on-year.



(B) Expenses; OHR: 61.0%

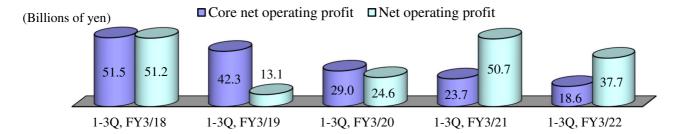
- •Expenses decreased by ¥0.7 billion year-on-year.
- ·OHR rose year-on-year to 61.0%.

 $(OHR (\%) = Expenses / Gross operating profit \times 100)$ 



#### (C) Core net operating profit: \(\frac{\pmathbf{1}}{18.6}\) billion, Net operating profit: \(\frac{\pmathbf{3}}{37.7}\) billion

- ·Core net operating profit decreased by ¥5.0 billion year-on-year, mainly due to a decrease in net interest income.
- •Net operating profit decreased by ¥13.0 billion year-on-year, mainly due to an increase in provision for general allowance for loan losses.



#### (D) Ordinary profit: \(\frac{\pma}{13.6}\) billion, Net income: \(\frac{\pma}{9.4}\) billion

- ·Ordinary profit was ¥13.6 billion year-on-year.
- ·Net income increased by ¥1.8 billion year-on-year, mainly due to a decrease in income taxes.

#### (E) Actual credit costs: ¥6.6 billion

- Net credit costs decreased by ¥2.1 billion year-on-year, mainly due to a decrease (¥10.0 billion) in disposal of non-performing loans and an increase (¥7.8 billion) in provision for general allowance for loan losses.
- Actual credit costs, calculated as net credit costs (¥10.2 billion) minus the amount of recoveries of written-off claims (¥3.6 billion) amounted to ¥6.6 billion.

#### (2) Loans and deposits (Non-consolidated)

#### (A) Loans and bills discounted

- ·Loans and bills discounted (period-end balance) decreased by ¥162.5 billion year-on-year.
- · Yield on loans and bills discounted dropped by 10 basis points year-on-year to 3.02%.

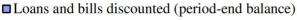
|             |                                                        | Dec. 31, 2021 (a) | (a) – (b) | Dec. 31, 2020<br>(b) |
|-------------|--------------------------------------------------------|-------------------|-----------|----------------------|
| 10011071070 | ans and bills discounted eriod-end balance)            | 2,216.8           | (162.5)   | 2,379.3              |
|             | Consumer loans                                         | 1,937.7           | (228.3)   | 2,166.0              |
|             | Asset management company loans for property investment | 27.6              | 18.1      | 9.5                  |
|             | Structured finance                                     | 58.8              | 41.1      | 17.7                 |
|             | ans and bills discounted verage balance)               | 2,262.2           | (174.0)   | 2,436.2              |

| (Billions of yen) |
|-------------------|
| Mar. 31, 2021     |
| 2,310.9           |
| 2,075.5           |
| 15.1              |
| 33.5              |
| 2,414.7           |

#### Results of new loans

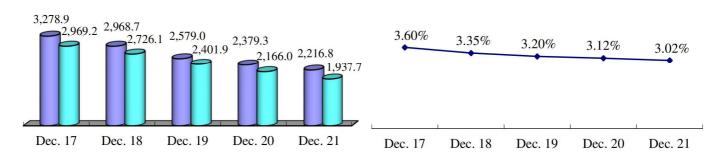
(Billions of yen)

|                                                            | Dec. 31, 2021 (a) | (a) – (b) | Dec. 31, 2020<br>(b) |
|------------------------------------------------------------|-------------------|-----------|----------------------|
| New consumer loans                                         | 23.6              | 8.6       | 15.0                 |
| New asset management company loans for property investment | 12.9              | 3.5       | 9.3                  |
| Subtotal                                                   | 36.5              | 12.1      | 24.3                 |
|                                                            |                   |           |                      |
| New structured finance                                     | 32.5              | 18.1      | 14.3                 |
| m                                                          | 60.0              | 20.2      | 20.5                 |
| Total                                                      | 69.0              | 30.2      | 38.7                 |
| New monetary claims bought                                 | 29.9              | 29.9      | -                    |
| Grand total                                                | 99.0              | 60.2      | 38.7                 |



□ Consumer loans (period-end balance)

→ Yield on loans and bills discounted



(Billions of yen)

|                                                            |            | Dec. 31, 2021 |             |            | Sep. 30, 202 | 21          |
|------------------------------------------------------------|------------|---------------|-------------|------------|--------------|-------------|
| Loan category                                              | Period-end | Yield         | Delinquency | Period-end | Yield        | Delinquency |
|                                                            | balance    |               | rate        | balance    |              | rate        |
| Secured loans                                              | 1,787.4    | 3.05%         | 9.04%       | 1,823.6    | 3.07%        | 7.05%       |
| Housing loans                                              | 466.2      | 2.80%         | 0.33%       | 475.1      | 2.82%        | 0.27%       |
| Studio apartment loans                                     | 147.9      | 3.38%         | 2.14%       | 155.0      | 3.39%        | 1.75%       |
| Single building apartment loans                            | 1,036.0    | 3.23%         | 7.16%       | 1,054.3    | 3.24%        | 4.70%       |
| Share house loans                                          | 103.0      | 1.40%         | 81.72%      | 104.2      | 1.40%        | 73.33%      |
| Other secured loans                                        | 33.9       | 4.62%         | 0.23%       | 34.8       | 4.66%        | 0.34%       |
| Unsecured loans                                            | 150.3      | 10.38%        | 2.32%       | 156.8      | 10.37%       | 2.28%       |
| Card loans                                                 | 100.7      | 11.76%        | 0.86%       | 104.5      | 11.75%       | 0.85%       |
| Unsecured certificate loans                                | 49.6       | 7.58%         | 5.29%       | 52.2       | 7.59%        | 5.14%       |
| Consumer loans (A)                                         | 1,937.7    | 3.62%         | 8.53%       | 1,980.4    | 3.64%        | 6.68%       |
| Consumer loans (excluding share house-related loans)       | 1,807.7    | -             | 4.11%       | 1,848.8    | -            | 2.74%       |
| Asset management company loans for property investment (B) | 27.6       | 1.84%         | н           | 22.2       | 1.87%        | -           |
| Structured finance (C)                                     | 58.8       | 2.25%         | -           | 50.8       | 2.34%        | -           |
| Monetary claims bought (D)                                 | 29.9       | 1.96%         | -           | -          | .=           | _           |
| Total $(A) + (B) + (C) + (D)$                              | 2,054.2    | 3.53%         | 8.05%       | 2,053.5    | 3.59%        | 6.45%       |

(Note1)Delinquency rate = Loans past due 3 months or more / Loans

(Note2)Yield: Yield for customers (excluding guarantee fee, accrued interest), period-end balance basis

(Note3)Yield and delinquency rate of Studio apartment loans, secured loans and consumer loans are calculated based on originals claims before securitization.

Share house loans (Non-performing loans based on the Financial Reconstruction Law)

(Billions of yen)

|               |       | (Non-performing loans)                                               |                             |                              |          |               |
|---------------|-------|----------------------------------------------------------------------|-----------------------------|------------------------------|----------|---------------|
|               | Total | Claims against<br>bankrupt and<br>substantially<br>bankrupt obligors | Claims with collection risk | Claims for special attention | Subtotal | Normal assets |
| Dec. 31, 2020 | 187.3 | 80.6                                                                 | 43.6                        | 52.2                         | 176.4    | 10.8          |
| Mar. 31, 2021 | 135.7 | 53.3                                                                 | 31.5                        | 40.1                         | 124.9    | 10.7          |
| Jun. 30, 2021 | 133.9 | 60.6                                                                 | 36.9                        | 28.1                         | 125.7    | 8.1           |
| Sep. 30, 2021 | 131.6 | 73.0                                                                 | 38.0                        | 14.9                         | 126.0    | 5.6           |
| Dec. 31, 2021 | 130.0 | 93.0                                                                 | 19.0                        | 11.4                         | 123.5    | 6.5           |

(Billions of yen)

|               |       |                    |                                |                   |           | (Billions of Jen) |
|---------------|-------|--------------------|--------------------------------|-------------------|-----------|-------------------|
|               | Total |                    | Collateral or guarantees, etc. | Unsecured portion | Allowance | Coverage ratio    |
|               | A     | Share house claims | В                              | C                 | D         | (B + D) / A       |
| Dec. 31, 2020 | 187.3 | 152.5              | 72.2                           | 115.1             | 106.1     | 95.20%            |
| Mar. 31, 2021 | 135.7 | 107.2              | 52.5                           | 83.1              | 76.7      | 95.24%            |
| Jun. 30, 2021 | 133.9 | 106.0              | 51.9                           | 81.9              | 77.3      | 96.55%            |
| Sep. 30, 2021 | 131.6 | 104.2              | 61.7                           | 69.8              | 67.7      | 98.36%            |
| Dec. 31, 2021 | 130.0 | 103.1              | 60.0                           | 70.0              | 68.2      | 98.60%            |

(Note1)Based on obligors of share house loans

(Note2)Covered amount: Estimated amount, calculated by multiplying the covered amount including collateral, etc. with a certain ratio. (Change the ratio from Sep 30, 2021)

(Note3)Total credit balance, share house loan receivables: Loans and bills discounted, suspense payments equivalent to loans and bills discounted, and accrued interest on loans and bills discounted.

#### Actual credit costs and Allowance for loan losses

(Billions of yen)

| Item                           | Actual credit costs | Allowance |
|--------------------------------|---------------------|-----------|
| Share house-related loans      | (5.3)               | 68.2      |
| Investment property loans      | 11.7                | 64.6      |
| Housing loans                  | (0.5)               | 3.5       |
| Unsecured loans                | 0.1                 | 2.1       |
| Monetary claims bought         | 0.1                 | 0.1       |
| Business financing loans, etc. | 0.5                 | 8.7       |
| Total                          | 6.6                 | 147.4     |

(Note) Investment property loans: Studio apartment loans, Single building apartment loans, Other secured loans

#### (B) Deposits

- ·Deposits increased (period-end balance) by ¥82.9 billion year-on-year.
- · Yield on deposits was 0.04%.

(Billions of yen)

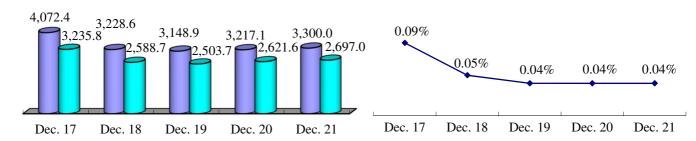
|   |                              | Dec. 31, 2021 (a) | (a) – (b) | Dec. 31, 2020 (b) |
|---|------------------------------|-------------------|-----------|-------------------|
| D | eposits (period-end balance) | 3,300.0           | 82.9      | 3,217.1           |
|   | Individual deposits          | 2,697.0           | 75.4      | 2,621.6           |
| D | eposits (average balance)    | 3,286.8           | 100.6     | 3,186.2           |

| Mar. 31, 2021 | 1/ |
|---------------|----|
| 3,250.4       | 1  |
| 2,637.4       | 1  |
| 3,194.4       | 1  |

■Deposits (period-end balance)

→ Yield on deposits

□ Individual deposits (period-end balance)



#### (3) Interest margins (Non-consolidated)

- ·Loan-deposit margin (after deduction of expenses, overall) shrunk by 3 basis points year-on-year to 1.77%, mainly due to a dropping by yield on loans and bills discounted.
- Net interest margin (overall) shrunk by 17 basis points year-on-year to 0.78%.

#### Overall

(%)

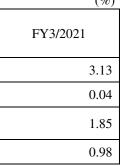
|                                                   | Nine months ended<br>Dec. 31, 2021<br>(a) | (a) – (b) | Nine months ended<br>Dec. 31, 2020<br>(b) |
|---------------------------------------------------|-------------------------------------------|-----------|-------------------------------------------|
| Yield on loans and bills discounted               | 3.02                                      | (0.10)    | 3.12                                      |
| Yield on deposits                                 | 0.04                                      | 0.00      | 0.04                                      |
| Loan-deposit margin (after deduction of expenses) | 1.77                                      | (0.03)    | 1.80                                      |
| Net interest margin                               | 0.78                                      | (0.17)    | 0.95                                      |

| <br>(%)  |
|----------|
| FY3/2021 |
| 3.12     |
| 0.04     |
| 1.81     |
| 0.94     |

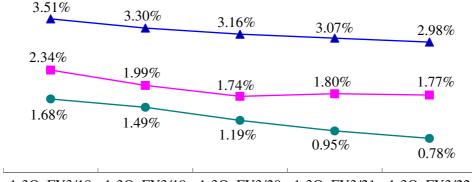
#### Domestic

(%)

|                                                   | Nine months ended<br>Dec. 31, 2021 | (a) – (b) | Nine months ended<br>Dec. 31, 2020<br>(b) |
|---------------------------------------------------|------------------------------------|-----------|-------------------------------------------|
| Yield on loans and bills discounted               | 3.03                               | (0.09)    | 3.12                                      |
| Yield on deposits                                 | 0.04                               | 0.00      | 0.04                                      |
| Loan-deposit margin (after deduction of expenses) | 1.81                               | (0.03)    | 1.84                                      |
| Net interest margin                               | 0.82                               | (0.16)    | 0.98                                      |



- → Loan-deposit margin (overall)
- Loan-deposit margin (after deduction of expenses, overall)
- Net interest margin (overall)



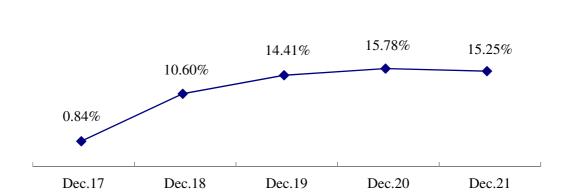
1-3Q, FY3/18 1-3Q, FY3/19 1-3Q, FY3/20 1-3Q, FY3/21 1-3Q, FY3/22

#### (4) Non-performing loans based on the Financial Reconstruction Law (Non-consolidated)

- ·Non-performing loans based on the Financial Reconstruction Law decreased by ¥37.5 billion year-on-year.
- Non-performing loan ratio dropped by 53 basis points year-on-year to 15.25%.

|                                                                        |               |               | (Millions of yen) |
|------------------------------------------------------------------------|---------------|---------------|-------------------|
|                                                                        | Dec. 31, 2021 | Dec. 31, 2020 | Mar. 31, 2021     |
| Claims against bankrupt and substantially bankrupt obligors            | 145,682       | 124,426       | 100,433           |
| Claims with collection risk                                            | 119,807       | 104,657       | 91,253            |
| Claims for special attention                                           | 74,797        | 148,787       | 134,362           |
| Total (Non-performing loans based on the Financial Reconstruction Law) | 340,288       | 377,871       | 326,048           |
| Non-performing loan ratio                                              | 15.25%        | 15.78%        | 14.02%            |
| Total coverage                                                         | 259,008       | 279,768       | 232,946           |
| Coverage ratio                                                         | 76.11%        | 74.03%        | 71.44%            |

- (Note1) Total claims = Loans and bills discounted + Foreign exchanges + Accrued interest + Customers' liabilities for acceptances and guarantees + Securities lent + Suspense payment ("Claims for special attention" include only "Loans and bills discounted")
- (Note2) The figures above are based on the claim classification as defined in the Article 4 of the "Ordinance for Enforcement of the Act on Emergency Measures for the Revitalization of Financial Functions".
- (Note3) The correspondence between classifications of obligors, etc.
  - (a) "Claims against bankrupt and substantially bankrupt obligors" correspond to the claims against "Effectively bankrupt obligors" or "Bankrupt obligors" under self-assessment.
  - (b) "Claims with collection risk" correspond to the claims against "Potentially bankrupt obligors" under self-assessment.
  - (c) "Claims for special attention" correspond to the claims which are against "Obligors requiring caution" under self-assessment and classified as "Loans past due 3 months or more" or "Restructured loans".



-Non-performing loan ratio

### (5) Capital adequacy ratio (domestic standard)

·Capital adequacy ratio (non-consolidated) rose by 184 basis points year-on-year to 13.24%.

#### Non-consolidated

|                        |                                          | Dec. 31, 2021 | Dec. 31, 2020 |
|------------------------|------------------------------------------|---------------|---------------|
| Capital adequacy ratio |                                          | 13.24%        | 11.40%        |
| О                      | wn capital (Core capital)                | 266,835       | 247,776       |
|                        | Core capital: instruments and reserves   | 289,417       | 271,462       |
|                        | Core capital: regulatory adjustments (-) | 22,582        | 23,686        |
| R                      | isk-weighted assets                      | 2,014,143     | 2,172,160     |
| Total required capital |                                          | 77,896        | 83,317        |

| (Millions of yen) |
|-------------------|
| Mar. 31, 2021     |
| 12.13%            |
| 258,806           |
| 281,357           |
| 22,550            |
| 2,133,374         |
| 82,258            |

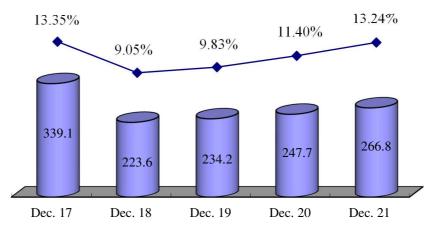
#### Consolidated

#### (Millions of x

|                        |                                          | Dec. 31, 2021 | Dec. 31, 2020 |
|------------------------|------------------------------------------|---------------|---------------|
| Capital adequacy ratio |                                          | 13.52%        | 11.60%        |
| О                      | wn capital (Core capital)                | 277,947       | 257,299       |
|                        | Core capital: instruments and reserves   | 307,693       | 283,784       |
|                        | Core capital: regulatory adjustments (-) | 29,745        | 26,485        |
| R                      | isk-weighted assets                      | 2,055,248     | 2,216,332     |
| Total required capital |                                          | 79,540        | 85,084        |

| (Millions of yen) |
|-------------------|
| Mar. 31, 2021     |
| 12.39%            |
| 269,590           |
| 300,308           |
| 30,717            |
| 2,175,140         |
| 83,929            |

#### → Capital adequacy ratio (non-consolidated) ■Own capital (non-consolidated)



## (6) Composition of own capital (domestic standard)

|                                                                                                                                                                                                                                                                                                          |                  | (Millions of yen)                       |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|-----------------------------------------|
|                                                                                                                                                                                                                                                                                                          | December 3       | 31, 2021                                |
|                                                                                                                                                                                                                                                                                                          | Non-consolidated | Consolidated                            |
| Core capital: instruments and reserves (1)                                                                                                                                                                                                                                                               |                  |                                         |
| Directly issued qualifying common stock or preferred stock mandatorily convertible into common stock capital plus related capital surplus and retained earnings                                                                                                                                          | 266,196          | 278,778                                 |
| Capital and capital surplus                                                                                                                                                                                                                                                                              | 48,629           | 32,019                                  |
| Retained earnings                                                                                                                                                                                                                                                                                        | 218,029          | 247,220                                 |
| Treasury shares (-)                                                                                                                                                                                                                                                                                      | (462)            | (462)                                   |
| Earnings to be distributed (-)                                                                                                                                                                                                                                                                           | (102)            | - (102)                                 |
| Accumulated other comprehensive income included in Core capital                                                                                                                                                                                                                                          | -                | 5,508                                   |
| Remeasurements of defined benefit plans                                                                                                                                                                                                                                                                  | -                | 5,508                                   |
| Subscription rights to acquire common stock or preferred stock mandatorily convertible into common stock                                                                                                                                                                                                 | -                | -                                       |
| Adjusted non-controlling interests (amount allowed to be included in Core capital)                                                                                                                                                                                                                       | _                | _                                       |
| Reserves included in Core capital: instruments and reserves                                                                                                                                                                                                                                              | 23,220           | 23,377                                  |
| General allowance for loan losses                                                                                                                                                                                                                                                                        | 23,220           | 23,377                                  |
| Eligible non-cumulative perpetual preferred stock subject to transitional arrangement included in                                                                                                                                                                                                        | ,                |                                         |
| Core capital: instruments and reserves                                                                                                                                                                                                                                                                   | -                | -                                       |
| Eligible capital instrument subject to transitional arrangement included in Core capital: instruments and reserves                                                                                                                                                                                       | -                | -                                       |
| Capital instrument issued through the measures for strengthening capital by public institutions                                                                                                                                                                                                          | -                | -                                       |
| included in Core capital: instruments and reserves  45% of revaluation reserve for land included in Core capital: instruments and reserves                                                                                                                                                               |                  |                                         |
| Non-controlling interests included in Core capital subject to transitional arrangements                                                                                                                                                                                                                  |                  | 29                                      |
| Core capital: instruments and reserves (A)                                                                                                                                                                                                                                                               | 289,417          | 307,693                                 |
| Core capital: regulatory adjustments (2)                                                                                                                                                                                                                                                                 | 207,417          | 307,093                                 |
| Total intangible fixed assets (net of related tax liability, excluding those relating to mortgage                                                                                                                                                                                                        | 11,979           | 13,577                                  |
| servicing rights)  Conduit (including those agriculant)                                                                                                                                                                                                                                                  |                  | 1 227                                   |
| Goodwill (including those equivalent)                                                                                                                                                                                                                                                                    | 11.070           | 1,327                                   |
| Other intangible fixed assets other than goodwill and mortgage servicing rights  Deferred tax assets that rely on future profitability excluding those arising from temporary                                                                                                                            | 11,979           | 12,250                                  |
| differences (net of related tax liability)                                                                                                                                                                                                                                                               | -                | 57                                      |
| Shortfall of eligible provisions to expected losses                                                                                                                                                                                                                                                      | -                | -                                       |
| Gains on sale related to securitization transactions                                                                                                                                                                                                                                                     | -                | -                                       |
| Gains (losses) due to changes in own credit risk on fair valued liabilities                                                                                                                                                                                                                              | 10.600           | -                                       |
| Prepaid pension cost                                                                                                                                                                                                                                                                                     | 10,602           | 16 111                                  |
| Net defined benefit asset                                                                                                                                                                                                                                                                                | -                | 16,111                                  |
| Investments in own shares (excluding those reported in the net assets)                                                                                                                                                                                                                                   | -                | -                                       |
| Reciprocal cross-holdings in relevant capital instruments issued by other financial institutions                                                                                                                                                                                                         | -                | <u> </u>                                |
| Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation ("Other financial institutions"), net of eligible short positions, where the bank does not own more than 10% of the issued share capital (amount above the 10% threshold) | -                | -                                       |
| Amount exceeding the 10% threshold on specified items                                                                                                                                                                                                                                                    | -                | _                                       |
| Significant investments in the common stock of Other financial institutions, net of eligible short positions                                                                                                                                                                                             | -                | -                                       |
| Mortgage servicing rights                                                                                                                                                                                                                                                                                | -                | -                                       |
| Deferred tax assets arising from temporary differences (net of related tax liability)                                                                                                                                                                                                                    | -                | -                                       |
| Amount exceeding the 15% threshold on specified items                                                                                                                                                                                                                                                    | -                | -                                       |
| Core capital: regulatory adjustments (B)                                                                                                                                                                                                                                                                 | 22,582           | 29,745                                  |
| Total capital                                                                                                                                                                                                                                                                                            |                  |                                         |
| Total capital (A-B) (C)                                                                                                                                                                                                                                                                                  | 266,835          | 277,947                                 |
| Risk-weighted assets (3)                                                                                                                                                                                                                                                                                 |                  |                                         |
| Credit risk-weighted assets                                                                                                                                                                                                                                                                              | 1,857,763        | 1,870,250                               |
| Total of items included in risk-weighted assets subject to transitional arrangements                                                                                                                                                                                                                     | -                | -                                       |
| Amount equivalent to market risk $\times$ 12.5                                                                                                                                                                                                                                                           | -                | -                                       |
| Amount equivalent to operational risk × 12.5  Credit risk-weighted assets adjustments                                                                                                                                                                                                                    | 156,380          | 184,998                                 |
| Amount equivalent to operational risk adjustments                                                                                                                                                                                                                                                        | -                | -                                       |
| Total amount of risk-weighted assets (D)                                                                                                                                                                                                                                                                 | 2,014,143        | 2,055,248                               |
| Capital adequacy ratio (non-consolidated)                                                                                                                                                                                                                                                                |                  | , , , , , , , , , , , , , , , , , , , , |
| Capital adequacy ratio (non-consolidated) (C/D)                                                                                                                                                                                                                                                          | 13.24%           | -                                       |
| Capital adequacy ratio (consolidated)                                                                                                                                                                                                                                                                    |                  |                                         |
| Capital adequacy ratio (consolidated) (C/D)                                                                                                                                                                                                                                                              | -                | 13.52%                                  |

#### (7) Unrealized gains (losses) on securities (Non-consolidated)

·Net unrealized gains (losses) on securities increased by ¥2.0 billion year-on-year.

(Millions of yen)

|                 |                         |         | Dec. 31   | 1, 2021     |             |         | Dec. 31   | 1, 2020    |            |
|-----------------|-------------------------|---------|-----------|-------------|-------------|---------|-----------|------------|------------|
|                 |                         | Fair    | Net unrea | ılized gain | ıs (losses) | Fair    | Net unrea | lized gain | s (losses) |
|                 |                         | Value   |           | Gains       | Losses      | value   |           | Gains      | Losses     |
| Availa<br>secur | able-for-sale<br>rities | 435,609 | 11,354    | 11,819      | 464         | 226,729 | 9,278     | 9,588      | 310        |
|                 | Stocks                  | 15,410  | 7,135     | 7,468       | 333         | 15,242  | 6,967     | 7,232      | 264        |
|                 | Bonds                   | 144,297 | 493       | 523         | 30          | 118,484 | 399       | 434        | 34         |
|                 | Others                  | 275,901 | 3,726     | 3,827       | 100         | 93,002  | 1,910     | 1,922      | 11         |

|               |                               | (MIIIIOII | s or yen) |
|---------------|-------------------------------|-----------|-----------|
| Mar. 31, 2021 |                               |           |           |
| Fair          | Net unrealized gains (losses) |           |           |
| value         |                               | Gains     | Losses    |
| 258,452       | 9,518                         | 10,481    | 963       |
| 16,922        | 8,646                         | 8,840     | 193       |
| 119,092       | 324                           | 402       | 78        |
| 122,437       | 546                           | 1,238     | 691       |

(Note1) Stocks of subsidiaries and affiliates are not included since they are not valuated with fair value.

(Note2) Unrealized gains (losses) represent the difference between the fair value as of period-ends and acquisition costs.

#### (8) Individual deposit assets (Non-consolidated)

- ·Individual deposit assets increased by ¥73.2 billion year-on-year.
- •The ratio of investment products to total individual deposit assets declined by 10 basis points year-on-year to 3.8%.

|                                                                     | Dec. 31, 2021 | (a) (b)   | Dec. 31, 2020 |
|---------------------------------------------------------------------|---------------|-----------|---------------|
|                                                                     | (a)           | (a) - (b) | (b)           |
| Individual deposit assets                                           | 2,799,755     | 73,252    | 2,726,503     |
| Yen deposits                                                        | 2,693,216     | 75,460    | 2,617,756     |
| Investment products                                                 | 106,539       | (2,207)   | 108,746       |
| Foreign currency deposits                                           | 3,835         | (100)     | 3,935         |
| Public bonds                                                        | 4,638         | (1,706)   | 6,344         |
| Mutual funds                                                        | 69,073        | 3,892     | 65,181        |
| Personal pension plans                                              | 15,556        | (3,531)   | 19,087        |
| Single premium life insurance                                       | 13,433        | (764)     | 14,197        |
| The ratio of investment products to total individual deposit assets | 3.8%          | (0.1%)    | 3.9%          |

| (William of Jen) |
|------------------|
| Mar. 31, 2021    |
| 2,743,750        |
| 2,633,381        |
| 110,369          |
| 4,111            |
| 6,035            |
| 68,050           |
| 18,093           |
| 14,078           |
| 4.0%             |